"Leadership is not about a title or a designation.
It's about impact, influence and inspiration."
- Robin S. Sharma

THE LEADERSHIP READINESS AUDIT

10 Questions to Reveal Your Blind Spots Before You Lead

Are you truly ready to transition from "High Performer" to "High-Impact Leader"? Most professionals think they are. Until they sit in the chair.

This audit is designed to help you assess your leadership readiness across three key areas: **Mindset Shift**, **Communication & Influence**, and **Resilience & Execution**. It's a powerful tool for self-reflection and identifying areas for growth.

WHY TAKE THIS AUDIT?

"What got you here won't get you there."

As a Business Coach specializing in leadership transitions and sales development, I often see high-performing professionals struggle when they get promoted. Why? Because the skills required to *do the work* are completely different from the skills required to *lead the people*.

This 10-point checklist is based on my **Shadow Coaching** methodology. It mirrors the real-world behaviors I look for when I observe leaders in action.

Instructions: Be honest. No one is watching but you. Check the box only if the statement is **100% true** for you today.

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Instructions:

1. Read each statement carefully.
2. Check the box next to each statement that resonates with you and reflects your current approach.
3. Tally your score for each section to understand your strengths and areas for development.
4. Review your results and consider the next steps to enhance your leadership capabilities.

Leadership Readiness Checklist

Mindset Shift

☐ I consistently seek opportunities for personal and professional growth.

☐ I embrace challenges as learning experiences.

☐ I maintain a positive and optimistic outlook, even in difficult situations.

☐ I am comfortable with ambiguity and uncertainty.

☐ I am open to new ideas and perspectives.

Communication & Influence

☐ I actively listen to and value the opinions of others.

☐ I communicate clearly and concisely, both verbally and in writing.

☐ I am able to effectively influence and persuade others.

☐ I build strong relationships with colleagues and stakeholders.

☐ I provide constructive feedback and coaching to others.

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Resilience & Execution

☐ I am able to bounce back from setbacks and failures.

☐ I maintain a high level of energy and focus.

☐ I am able to prioritize tasks and manage my time effectively.

☐ I take initiative and proactively address problems.

☐ I consistently deliver results and meet deadlines.

Scoring:

For each section, count the number of boxes you checked.

- **12-15:** Excellent! You demonstrate a strong leadership foundation in this area.
- **8-11:** Good. You have a solid base, but there's room for improvement.
- **4-7:** Fair. Focus on developing key skills and strategies in this area.
- **0-3:** Needs Improvement. This area requires significant attention and development.

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Next Steps:

1. **Identify your areas of strength and weakness.** Which sections had the highest and lowest scores?
2. **Set specific, measurable, achievable, relevant, and time-bound (SMART) goals** for improvement.
3. **Seek out resources and support** to help you achieve your goals. This could include books, articles, workshops, coaching, or mentoring.
4. **Regularly review your progress** and adjust your approach as needed.
5. **Celebrate your successes** and learn from your challenges.

By taking the time to complete this audit and implement the next steps, you'll be well on your way to becoming a more effective and impactful leader.

CLOSE THE GAP

Self-awareness is the first step. Action is the second. If you didn't check every box, you have "Blind Spots." In my **Shadow Coaching** program, I don't just tell you what to do—I observe how you work and help you fix these gaps in real-time.

Don't guess at your leadership potential. Ensure it.

Book a free clarity coaching session!

Feel free to book a free clarity coaching session for 30 minutes - online with me.

I'M INTERESTED

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